



Edilsa *G* LeGrier

SALES ENGINEERING LEADER | PRE & POST SALES EXECUTION GROWTH CHAMPION
ELITE TEAM BUILDER | ACCELERATOR OF CHANGE | BILINGUAL | FOODIE

"...if you get tired learn to rest not quit." - Banskyy

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BIO

Edilsa is the Senior Engineering leader for the Global Enterprise Sales Collaboration Accelerate team. Edilsa leads with authenticity, tenacity, and influences success. With two decades of engineering and sales acceleration at Cisco and beyond. She has a verifiable track record of delivering business results, forging, and cultivating sustainable relationships with Cisco colleagues, customers, and partners in the industry. Edilsa's teams describe her as a BOLD and Empathetic leader and thrive under her leadership.

Edilsa earned a bachelor's degree in computer science from the University of Maryland, and later a Master's degree in Business Administration from Georgia Institute of Technology. She is formally trained in Data Science, has earned several technical and industry certifications, and is trained in both Design Thinking & AGILE Methodologies. Edilsa's has a passion for mentoring girls in STEM is a member of Women in Technology ATL, and volunteers for Black Girls Code ATL. In the industry she is a Management Associate Member of the IT Senior Management Forum (ITSMF) and has served on the Women Alumni Board of Georgia Technical Institute.